



**LED BY SEASONED OPERATOR WITH 20+ YEARS EXPERIENCE.  
INVESTING OWN CAPITAL + BACKED BY INVESTORS.**

### ABOUT US

Dark Matter Holdings is focused on finding a business with \$1-5M in EBITDA

- Led by Nick Kuriya, a former corporate executive with 20+ years of experience
- Investing own capital in partnership with a small group of investors
- Industry agnostic - objective is to make a single acquisition
- Nick is 100% dedicated to searching and will transition into the business post-close on a full-time basis as President/CEO

### WHAT WE LOOK FOR

#### Financial profile

- ✓ \$1-5M EBITDA
- ✓ Stable, positive cash flows
- ✓ Low capital intensity

#### Company attributes

- ✓ Strong value proposition
- ✓ Great customer ratings
- ✓ Winning culture

#### Industry dynamics

- ✓ Industry agnostic
- ✓ Stable niche + room for growth
- ✓ Insulated from tech disruption

#### Seller mindset

- ✓ Serious about selling / succession
- ✓ Excited about future
- ✓ Win-win mindset

### WHY US?

- **Experienced operator:** Seasoned operator who brings 20+ years of experience
- **Dedicated focus:** 100% of our focus will be on your business. No other holdings.
- **Long-term mindset:** In a perfect world, we would hold the business forever
- **Patient capital:** Backed by patient, long-term capital
- **Honest partner:** No ego, focused on growth and enjoying the journey



**Nick Kuriya | Founder**

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